

# Modupe Kafiyat Zubair

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## EDUCATION

**FEDERAL UNIVERSITY LOKOJA**  
**Nigeria**

B.sc. Economics (*in view*)  
September, 2023

First Class (4.84/5.00)

**CORPORATE FINANCE INSTITUTE**  
**Canada**

Financial Modeling and Valuation Analyst  
September 2022

*Lokoja,*

*Expected,*

*Vancouver,*

## AWARD & CERTIFICATIONS

- Recipient, Bloomberg Client Engagement Virtual Program  
2023 *March,*
- National Finalists, CFA Equity Research Challenge, Nigeria (led Valuation and Financial Analysis on university's team)  
2022 *October,*
- 1<sup>st</sup> Position, Daytopia Presentation Competition (Nominated most competitive presenter)  
April 2022
- Recipient, Jobberman Soft Skill Training  
January 2021
- 2<sup>nd</sup> runner-up: Business Pitch, Nigerian Economics Student Association  
June 2019

## WORK EXPERIENCE

### KPMG

**Data Analytics Intern**  
2023

*Lagos, Nigeria*  
*June 2023 – July*

- Pitched client-focused solutions at KPMG digital summit and demoed products, secured pitch meetings with ~3 clients
- Modelled sentiment analytics tool alongside recruitment project team member to drive social media strategy for multiple firms and agencies

**CFA EQUITY RESEARCH CHALLENGE**  
**Nigeria**

*Lagos,*

**Team Lead & Financial Analyst**  
2023

*October 2022 – February*

- Modelled a publicly listed company by using Excel spreadsheet to build a ~5 years financial projection, valued the company using DCF DDM methodology and presented recommendation using Microsoft PowerPoint
- Lead a four-man team to the National Finals, CFA equity research challenge, 2023 and emerged best presenter within the team

### A. STOTZ INVESTMENT RESEARCH

*Bangkok,*

**Thailand**

**Finance Intern**  
March 2023

*January 2023-*

- Valued a chip company using FCFF DCF and Relative valuation methodology, and presented recommendation to a one-time CFA President, Thailand
- Built a ~5 years forecast based on inputs from historical figures, management opinions, industry growth and macro-economic information

**MARC APLUS CONSULTING LIMITED**  
**Nigeria**

*Lagos,*

**Business Secretary**  
August 2022

*June 2022 –*

- Expanded customer base by ~10% and achieved monthly revenue target of \$500 by pioneering an approach on marketing strategy through social media marketing
- Organized and held 5 seminars alongside team to educate potential customers on the importance of auditing and accounting services, advisory services and tax management services

**BRIGHT NETWORK**  
**Kingdom**

*United*



Edit with WPS Office

## Investment Banking & Asset Management Intern 2022

June 2022 - July

- Analyzed a buy-side M&A advisory for British Airways by valuing 5 low-cost carrier acquisition target using trading multiples
- Conducted robust market research, using SWOT, Porter's 5 forces and PESTLE analyses, and presented recommendations using Microsoft PowerPoint

## ARISTOTLE SCIENCE ACADEMY

Lagos,

Nigeria

Manager & Academic Tutor (Economics)

August 2018 – March

2020

- Constantly reviewed student's feedback and suggested ways to improve service level which increased satisfaction rate by ~30%
- Tutored a group of 100+ individuals, assisting 80% in passing their Unified Tertiary Matriculation Examination in one sitting

## LIVINGSTON RESEARCH

United State of

America

Freelancer

February 2021 -

June 2022

- Provided answers to \$40+ queries on topics like macro-economics, econometrics, and data analysis at the company's premium servicedivision, thereby increasing my grasp on related topics
- Selected among 20,000+ freelancers to communicate physically with clients, having earned a 5-star rating

## LEADERSHIP EXPERIENCE

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### THE INVESTMENT SOCIETY

Federal University,

Lokoja

Co- Founder & Director of Investment Banking

February,

2023

- Collaborated with diverse individual to execute recruitment project and gain traction, growing members to ~105%
- Pioneered launch of club's website and monthly newsletter, to build club's image

### THE ROYAL BOOK CLUB

Federal University,

Lokoja

Administrative Head

January, 2023

- Led a team of book enthusiast to review and discuss wide range of books on weekly basis
- Fostered engaging discussions and created a collaborative environment for exchanging diverse perspective

### NIGERIAN ECONOMICS STUDENT ASSOCIATION

Federal University, Lokoja

Academic Coach

February 2019

- Present

- Developed a syllabus ahead of the school syllabus and collaborated with other coach to assist freshers in standing out academically
- Accelerated students' professional status by getting them registered for the Institute of Chartered Accountant of Nigeria Examination

## VOLUNTARY ACTIVITIES

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- Administrative Head, Royal Book Club (lead the review of over 20 books with members)  
January, 2023
- Research Analyst, Young Professional and Emerging Leaders  
July, 2022
- Project lead, Daytopia Presentation competition (Crafted business and presentation decks)  
April, 2022
- Economics Tutor, Aristotle Science Academy (taught Economics for free to ~50+ individuals)  
March 2019

## SKILLS

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Languages: English (*Fluent*), Yoruba (*Native*)

Skills: Proficient in Microsoft Word, Excel, PowerPoint, Eviews Software and Financial Analysis

## INTERESTS

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- Networking, Travelling, Playing chess

